

# Aerospace & Defence



The Alerion Aerospace and Defence team, led by Frédéric Saffroy, helps its clients across the entire spectrum of commercial law, from product inception to full-scale series production and beyond. Our team covers:

- Research & Development and Intellectual Property (NDA, R&D agreements, cooperation agreements, licensing)
- Project structuring (consortium and JV, private-public partnerships)
- Procurement and sourcing (raw materials and components, outsourcing, sub-contracting, subcontracted manufacturing)
- Manufacturing, supplying and services (long term supply agreements, MRO and other support services, training services, with both Prime contractors, or with French Defence Procurement Agencies (DGA, SIMMAD, etc.) and/or international Defence Agencies (OC-CAR, NATO)
- Exporting/importing dual-use goods and Military goods (French, European and US regulations)
- IT Services and Cybersecurity, Technology transfers and off-set
- M&A, restructuration and reorganization

Alerion advises its clients in various highly regulated and competitive public or private sectors, understanding the legal requirements associated with the challenges they face in their daily business operations.

Our team will provide you with the help you need at every step and every level of your activity, with extensive experience and a great understanding of activities related to Aerospace and Defence.

Alerion Aerospace and Defence team works hand in hand with our Intellectual property, Digital and technology law, Data protection, Corporate, Tax, Employment, Compliance & Regulatory, Competition, Insurance and Litigation departments to coordinate the various aspects of complex transactions in this sector, thus providing secured advices and considering all the technical, financial and regulatory requirements.



## Expertise

We are comfortable in all various areas, and we provide legal solutions for the above-mentioned fields of intervention in accordance with your specific needs:

### Space

- Space Law (International, European and French);
- Space industry: launchers, satellites and space vehicles,
  - Launch services.
  - Earth observation and imaging.
  - Satellites services (broadcasting, telecommunication, positioning, etc.).

### Aeronautics

- Manufacturers (aircrafts, rotary aircrafts, UAV) and Tier 1 suppliers;
- Regulation (airworthiness).

### Naval

- Naval systems designers and manufacturers.

### Land systems

- Vehicles (Main Battle Tanks, armored vehicles, assault bridges);
- Weapons and ordnance (artillery systems, ammunitions, missiles and explosives).

### Electronics and communications

- C4I (Command, Control, Communications, Computers and Intelligence);
- Mapping, GeoInt, positioning and navigation hardware and software;
- Imaging/optronic, display, cyphering and communication interception;
- Cyberdefence and security.

### Private security activities

- Services agreements (sites and facilities security agreements);
- Registration process with CNAPS.

## Work highlights

- Assisting a French company exporting Military ships in relation to International Sanctions against Russia following invasion of Crimea
- Assisting a European leader in Aerospace & Defence for the reorganization of its Military Aircraft division and its Maritime Surveillance division
- Assisting a European leader in Aerospace & Defence for the reorganization of the industrial and contractual schemes in Space Transportation operations and for the acquisition of 100% of Ariespace, including agreements with the State for National Security purposes
- Assisting a European leader in Aerospace & Defence for the reorganization of its Earth Observation division and the negotiation of agreements with the State for National Security purposes
- Assisting a Franco-German Ordnance manufacturer in relation to its ITAR compliance program in France
- Assisting a French leader in Special Gas & Energy in relation to its EAR and ITAR compliance program in France for the Artemis space program (ground stations on the Moon)
- Assisting a European leader in light UAV for its Export Control matters within and outside the European Union



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